

May 2023

Auspex Capital Facilitates the Acquisition of 20 Taco Bell Restaurants for JAI

The Transaction:

JAI Taco Atlanta, LLC (“JAI Taco”), a newly formed restaurant operating company owned by long-time QSR industry veteran Jhonny Mercado has acquired twenty Taco Bell restaurants in and around Atlanta, Georgia from a retiring franchisee. To facilitate the acquisition, JAI Taco has secured a total of \$17.9 million of new loan commitments. The financing included a \$14.9 million senior secured term loan and a \$3.0 million development line of credit. Mr. Mercado, through his various affiliate companies, currently owns and operates 83 Wendy’s restaurants and 20 Taco Bell restaurants in Texas, Tennessee, South Carolina, Florida, and Georgia. Auspex Capital acted as the buy-side M&A advisor and debt placement agent to JAI Taco for the transaction.

The Advisor:

Auspex Capital is a boutique investment banking and financial advisory firm specializing in the restaurant industry. For more information or for a no-cost evaluation of your business, please call Chris Kelleher at 562-424-2455 or email at ckelleher@auspexcapital.com.