

2021

Mid-Year Deal Highlights

17 years of providing restaurant industry entrepreneurs with innovative ideas, comprehensive analysis, value added solutions, and flawless execution















FEATURED TRANSACTION

Auspex Capital Closes Three Transactions Related to the NPC Bankruptcy

Brand: Wendy's Date: March 2021

Transaction Overview

Auspex Capital assisted three Wendy's clients navigate through the complex and arduous NPC bankruptcy sale process that was completed on March 24, 2021.

Yellow Cab Holdings, LLC ("YCH"), Chili Meat RE LLC ("CMRE") Red Hubs LIV LLC ("RH") (collectively, "YC") has acquired 54 Wendy's restaurants and the real estate underlying three Wendy's restaurants from NPC Quality Burgers, Inc. Legacy Restaurant Group, LLC and affiliates ("Legacy") has acquired 35 Wendy's restaurants located in the Kansas City market from NPC Quality Burgers, Inc. Superior Restaurant Group of North Carolina, Inc. ("SRGNC") and Superior Restaurant Group of Virginia, Inc. ("SRGV") (collectively, "SRG") has acquired 26 Wendy's restaurants located in and around the cities of Greensboro and Winston-Salem, North Carolina from NPC Quality Burgers, Inc.



OTHER FEATURED DEALS



River Flats, LLC, HudWen, LLC, NutmegWen, LLC, BingCuse, LLC, CapWen, LLC, TriWen, LLC and CCCWen, LLC (collectively "CKA Wendy's"), based in Hasbrouck Heights, New Jersey, through three separate transactions, has obtained a total of \$90,200,000 in new loan commitments, including senior secured term

loans, development lines of credit and revolving lines of credit. The credit facilities were used to refinance existing debt, fund a special dividend to shareholders and provide growth capital for remodels and new unit development.



Wen Gap, LLC, Wen Gap West, LLC and Bay Partners, LLC, (collectively "Wen Gap") a Virginia Beach, Virginia based Wendy's franchisee owned and operated by father and son duo Ed Anderson and Eddie Anderson, has secured a total of \$37.5 million in new loan commitments to refinance its existing debt, fund the acquisition of 22 Wendy's restaurants in Richmond, Virginia, and provide funds for future

development and remodels.



Starboard Group of Richmond North, LLC, and Starboard Group of Richmond South, LLC (collectively, "Starboard"), a Coral Springs, Florida-based Wendy's franchisee owned and operated by restaurant entrepreneur Andrew Levy, has sold 22 Wendy's restaurants in Virginia.

FEATURED TRANSACTION

Auspex Capital Secures \$400,000,000 for Border Foods and Affiliates

Brand: Taco Bell Date: May 2021

Transaction Overview

Border Foods et al. ("Border"), a New Hope, Minnesota-based Taco Bell franchisee owned and operated by long time franchisees and brothers Jeff and Lee Engler, has obtained \$400,000,000 of financing in a series of transactions, including \$124,000,000 of senior secured term loans, \$193,000,000 of real estate secured term loans, \$54,000,000 of development lines of credit, \$20,000,000 of acquisition lines of credit, and \$9,000,000 of revolving lines of credit in multiple transactions.

Border, in conjunction with various affiliates, now owns and operates 223 Taco Bell restaurants, 108 restaurant properties, and is one of the five largest Taco Bell franchisees in the United States.



OTHER FEATURED DEALS



Desert De Oro Foods et al. ("DDO"), a Kingman, Arizona based Yum! Brands franchisee owned and operated by long-time restaurant operators Mark Peterson and Krystal Burge, has obtained a total of \$53,500,000 of financing, including \$21,500,000 of senior secured term loans, \$27,000,000 of real estate secured term loans

and \$5,000,000 of development lines of credit. DDO, in conjunction with various affiliates, now owns and operates 149 Taco Bell restaurants, 89 Pizza Hut restaurants, 12 KFC restaurants, 30 Taco Bell/KFC co-branded restaurants, 12 multi-branded restaurants and 135 real estate properties. DDO is one of the 15 largest Yum! Brands franchisees in the United States.



Dakota Dunafon, Inc., Cajian Bell, Inc., CED Management, LLC and CPD Enterprises, LLC (collectively, "DDIA") is a Columbia, Missouri based Taco Bell franchisee owned and operated by long time industry veteran, Cameron Dunafon. DDIA has sold 14 Taco Bell restaurants in North Dakota (11), South Dakota (2) and Minnesota (1), including the real estate underlying 10 of the restaurants.



Progressive Restaurants Inc., and affiliates PRI Properties, LLC and PRI Investments, Inc. (collectively, "Progressive"), a real estate holding company based in Gainesville, Florida, has obtained a \$28.5 million senior secured term loan to refinance its existing debt, consolidate personal debt and pay for transaction costs. Progressive is a real estate holding company that currently owns the real estate underlying 19 Taco Bell restaurants (one co-branded

Taco Bell / Kentucky Fried Chicken). Progressive leases all 19 properties to a single tenant, Florida Bells, LLC, owned by Prometheus Partners.

FEATURED TRANSACTION

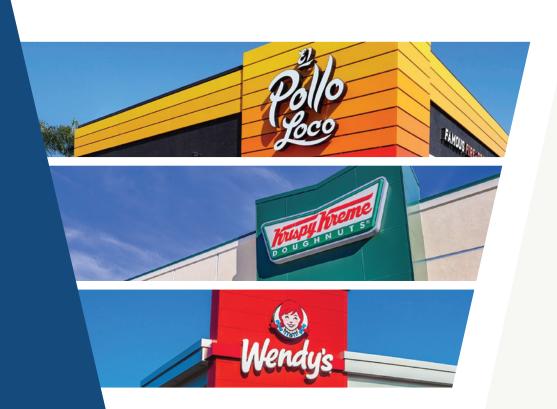
Auspex Capital Secures \$45,405,000 in Financing for WKS Restaurant Group

Brand: El Pollo Loco, Krispy Kreme, Wendy's

Date: April 2021

Transaction Overview

WKS Restaurant Group ("WKS"), a Southern California based operator of more than 320 restaurant locations, majority owned and operated by long-time franchisee Roland Spongberg, has obtained a total of \$45,405,000 in new loan commitments for their Wendy's, El Pollo Loco, and Krispy Kreme real estate holdings. The funds were used to refinance existing mortgage debt and fund future property development.



BY THE NUMBERS IN 2021





We've completed

6 M&A Transactions

involving 140+ restaurants

THE AUSPEX ADVANTAGE



We are a leading financial advisor to the restaurant



We are focused exclusively on the restaurant industry



We have unparalleled deal making experience and expertise



We focus on building long-term relationships with our clients

AWARD-WINNING RESULTS











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DEAL ACTIVITY—AT A GLANCE

























































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