

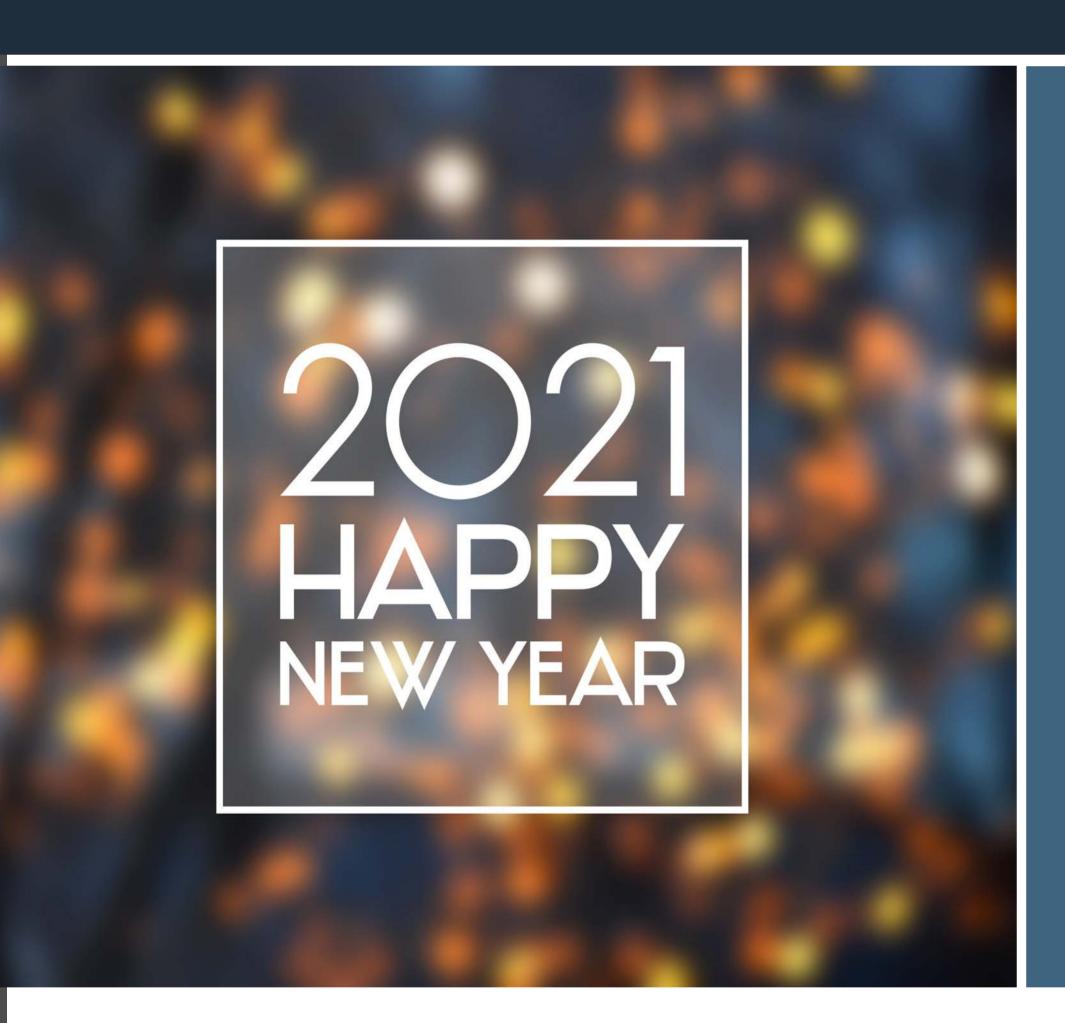


## TAKING FLIGHT

AUSPEX CAPITAL'S Q4 2020 NEWSLETTER

## 2020 IN REVIEW

As we look back on 2020, we're grateful for our clients, our partners and friends of our firm. A year of profound uncertainty, 2020 has also been a year of resilience, innovation and opportunity.



## A Record-Setting December for Auspex Capital

While we, like most of you, are more than ready to say goodbye to 2020 and move forward into 2021, last year was not without its high points – particularly December of 2020, which was a record-setting month for Auspex Capital. In December alone, our team raised \$309 million in capital and completed three strategically important M&A transactions for our clients.

More than demonstrating our position as the leading investment banking firm exclusively serving the quick service restaurant industry, providing our clients with the tools and insight they need to realize opportunities for their businesses is what we do – better than anyone else. While markets remain in unchartered waters, we're here to help our clients with whatever comes next. As one of our clients aptly said, "Onward and upward!"

Happy New Year from all of us at Auspex Capital!

## OUR TEAM CLOSED 24 TRANSACTIONS IN 2020

In 2020, the team closed 24 transactions for franchisees in ten national and regional brands. We appreciate our clients who have put their trust in us to help them navigate toward what's next for their restaurant businesses.



















